



# COUNTY OF GRANVILLE, NORTH CAROLINA

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OFFICE OF THE MANAGER  
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October 15, 2015

To Whom It May Concern:

In early 2015, the Granville County, North Carolina Board of Commissioners directed County Staff to develop a long-range plan for county operations and present it to them for consideration at their annual retreat in 2016. While Granville County occasionally made some limited long-range plans, typically planning was conducted on an annual basis through the regular budget process. As the Manager for the County, the task fell to me to determine how we were going to develop this plan.

Having been raised in Muskogee, Oklahoma I was fortunate to learn about strategic long-range planning from Dr. R. Henry Migliore, and through a happy coincidence I had the opportunity to travel to Jenks, Oklahoma and visit with Dr. Migliore about my challenge.

Dr. Migliore began working with Granville County Staff on our Strategic Long-Range Planning Project in June 2015. Dr. Migliore conducted a 3-hour warm-up session on Monday, June 15th from 2-5 p.m. and facilitated an all-day workshop on Wednesday, June 17<sup>th</sup> to help our County team get the process started. During these sessions, he provided an overview of the strategic planning method Granville County Staff would be using to develop our Long-Range Planning Report and introduced the benefits of a Management by Objective operational environment.

Dr. Migliore has continued to stay in touch and offer suggestions along the way and we are currently planning for him to return to Granville County, North Carolina to assist us as we wrap up our data collection and planning efforts. I strongly recommend his strategic planning process and honestly believe he has a vast array of wisdom to share about the benefits and methods of planning.

Sincerely,

Michael S. Felts  
County Manager  
Granville County